# IN THE SUPERIOR COURT FOR THE STATE OF ALASKA FIRST JUDICIAL DISTRICT AT JUNEAU

STATE OF ALASKA,	)	
Plaintiff,	)	
VS.	)	
ONBOARD MEDIA, INC.;	)	
ROYAL MEDIA PARTNERS, LLC;	)	
PANOFF PUBLISHING, INC.;	)	
PPI FLEET SERVICES, INC.;	)	
PASSENGER PROMOTIONS	)	
INTERNATIONAL, LLC; and	)	
PPI PROMOTIONS, INC.,	)	
, ,	)	
	)	
Defendants.	)	Case No. 1JU-13-00498 Civil

## STIPULATION REGARDING AMENDMENTS TO THE CONSENT JUDGMENT

Plaintiff State of Alaska and Defendant Onboard Media, Inc.; Defendant Royal Media Partners, LLC; and Defendants Panoff Publishing Inc., PPI Fleet Services, Inc., Passengers Promotions International, LLC, and PPI Promotions, Inc. ("The PPI Group"), through counsel, enter into this stipulation for the purpose of carrying out the provisions and purposes of the Consent Judgments approved and signed by the court on March 21, 2013. The parties stipulate to the following amendments to their respective Consent Judgments:

#### Paragraph 7

Paragraph 7 is amended by adding a third sentence as follows:

7. Defendant shall establish, within 45 days of the Effective Date of this Consent Judgment, written policies and procedures to ensure compliance with this Consent Judgment. Such policies and procedures shall include disciplinary sanctions including suspension or termination of Port Lecturers, for violations of this Consent Judgment. Starting with the 2014 cruise season in Alaska, Defendant shall include, in its policies and procedures relating to the review of recordings of Promotional Presentations, a requirement for the use of the checklist attached as Exhibit A or of a substantially similar document.

#### Paragraph 12

Paragraph 12 is amended as to the language of the disclosure and shall include an additional sentence as the follows:

12. In addition to the identifying information required in Paragraph 9 for each videotape, at the beginning of each Promotional Presentation a Port Lecturer shall Clearly and Conspicuously make the following disclosure:

My name is \_\_\_\_\_ and I am your port lecturer [or other title]. Before beginning my presentation, I am required to tell you that the retailers and brands that I will be talking with you about today have paid a fee to be included in the shopping program, and many of the retailers also pay commissions based on sales to [name of cruise line] passengers [or guests].

Any PowerPoint or other slide show used during the presentation shall Clearly and Conspicuously disclose that the retailers and brands discussed in the presentation have paid a fee to be included in the shopping program, and many of the retailers also pay

commissions based on sales to that cruise line's passengers/ guests.

New Paragraphs 18(a) and 18(b)

Two new paragraphs shall be added to follow Paragraph 18, to be identified

as 18(a) and 18(b):

18(a). Port lecturers shall not make personal

endorsements or testimonials about a Participating Merchant,

merchandise, or a brand unless: (i) the endorsement or testimonial is

true, and (ii) any material connections to, or arrangements with, the

retailer or brand are Clearly and Conspicuously disclosed. "Material

connections" or "arrangements" include but are not limited to any

benefit or promise of a benefit, such as a commission, payment,

discount for port lecturers or Shopping Program staff, or gift.

18(b). In promoting a Participating Merchant,

merchandise, or a brand, Port lecturers shall not hold themselves out

as, or be represented by Defendants as, jewelry experts or as having

expertise in the jewelry industry. This prohibition is not intended to

and does not prevent a Port Lecturer from stating, if true, that he or

Formatted: No underline

Stipulation SOA v. Onboard Media, Inc., et al

Case No. 1JU-13-00498 CI

Page 3 of 6

she has received certification from the Gemological Institute of
America (GIA) or the International Gemological Institute (IGI), or
from relying on his or her knowledge or expertise gained through
such certification in responding to passenger inquiries. However,
Port Lecturers shall not state or imply during a Promotional
Presentation that they used or relied on their experience, expertise,
or certification to promote, compare or evaluate a Participating

Formatted: Font: Not Bold
Formatted: Font: Not Bold

Formatted: No underline

Formatted: No underline
Formatted: No underline

Merchant, merchandise, or a brand.

#### Paragraph 19

Paragraph 19 adds the exclusion of "buyer's remorse" to written information about the Buyer's Guarantee and includes an additional sentence at the end of the paragraph as follows:

19. On all shopping maps, magazines, guidebooks and other documents that Defendant creates and distributes to passengers, and in all pre-recorded video programming displayed to passengers, Defendant shall provide the following information relating to the Buyer's Guarantee in a prominent and easily readable format:

The stores on the map [in this brochure, video, etc.] have agreed to provide you with a 60-day guarantee that is detailed in full on your shopping map. This guarantee excludes buyer's remorse, loss, theft or buyer's negligence. **Many stores in port, including** 

Stipulation SOA v. Onboard Media, Inc., et al

Case No. 1JU-13-00498 CI Page 4 of 6 stores that do not participate in the program, offer their own guarantees.

In addition, the full guarantee language shall be Clearly and

Conspicuously printed on all shopping maps and in all magazines

distributed by Defendant to passengers: This specific language shall

be submitted to the Office of the Attorney General for approval

within 20 days after the Effective Date. This Paragraph shall not be

construed to limit Defendant from taking additional steps to disclose

the nature and extent of a Buyer's Guarantee, or to provide

information about how a consumer may seek assistance from, or

submit claims to, Defendant. In any oral statements describing the

Buyer's Guarantee, the Port Lecturer must Clearly and

Conspicuously disclose all exclusions to the Buyer's Guarantee.

MICHAEL C. GERAGHTY ATTORNEY GENERAL

Date:	By:

Cynthia Drinkwater Assistant Attorney General Alaska Bar No. 8808159

### ONBOARD MEDIA, INC.

Date:	By: Daniel W. Hickey Alaska Bar No. 7206026
	ROYAL MEDIA PARTNERS, LLC
Date:	By: Walter T. Featherly Alaska Bar No. 8101001
	PANOFF PUBLISHING, INC.; PPI FLEET SERVICES, INC.; PASSENGER PROMOTIONS INTERNATIONAL, LLC and PPI PROMOTIONS INC.
Date:	By: Barbra Z. Nault Alaska Bar No. 9807037
IT IS SO ORDERED this	day of, 2014 at Juneau, Alaska.
	Louis Menendez Superior Court Judge

Stipulation SOA v. Onboard Media, Inc., et al

Case No. 1JU-13-00498 CI Page 6 of 6